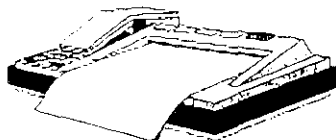


\*\*\*\*\*  
\*\*\* TX REPORT \*\*\*  
\*\*\*\*\*

TRANSMISSION OK

TX/RX NO 1691  
CONNECTION TEL 19735996522  
SUBADDRESS  
CONNECTION ID  
ST. TIME 07/31 16:06  
USAGE T 01'19  
PGS. SENT 4  
RESULT OK



## Facsimile Cover Sheet

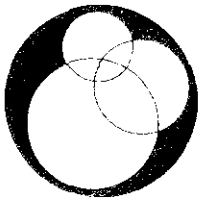
**To:** Rina Patel**Company:** Program Integrity Assurance Associate, SLD**Phone:** 973-884-8359**Fax:** 973-599-6522**From:** Louisa Loke**Company:** NAFI**Phone:** 978-774-0774 or 978-774-0775, ext. 192**Fax:** 978-774-2262**E-Mail:** Louisaloke@nafi.com**Date:** 7/31/02

**No. of pages**  
**including cover page:**

4

**Comments:**

Re: Official Price Quote for the Email Services



# NORTH AMERICAN FAMILY INSTITUTE, Inc.

*creating diverse and innovative services for people*

July 31, 2002

Rina Patel  
Program Integrity Assurance Associate  
Schools and Libraries Diversion

ADMINISTRATIVE OFFICES:

10 Harbor Street  
Danvers, MA 01923  
Tel: (978) 774-0774  
Fax: (978) 774-8369  
1st Floor Fax: (978) 774-2262  
TTY: (978) 762-6314  
Web Site: <http://nafi.com>

**Re: E-rate Application – Official Price Quote for the Email Services**

Dear Ms. Patel,

Attached please find an official price quote from eChalk for our application # 330386 - email services.

If you have any questions, please feel free to contact me.

Sincerely,

Dan Nakamoto  
Executive Director of Administrative Services  
North American Family Institute  
Phone: 978-774-0774  
Fax: 978-774-8369  
E-mail: [dannakamoto@nafi.com](mailto:dannakamoto@nafi.com)



January 10, 2002

Ms. Shirley Godbold  
NAFI Shop  
186 Gene Hurley Road  
Defuniak Springs, FL 32433

Dear Ms. Godbold,

I am very pleased to submit this proposal to you regarding eChalk's continued service at your school next year. This document should hopefully answer any questions you may have and provide you with the information you and your staff need to move forward with E-rate this year.

As you may know, eChalk is the nation's leading provider of Web-based communication services to K-12 schools. Our solution provides a powerful email application and also includes tools such as school calendars, file storage, online classes, and staff directories (see attached "Description of Services"). Because eChalk is hosted remotely, you need no additional hardware, software, or personnel to use the service and you can implement the system quickly and easily while keeping your technology costs low (see attached "Total Cost of Ownership Summary"). Future upgrades are free and automatic, and we guarantee over 99% uptime (see attached "Service Level Agreement").

Attached is pricing information for implementing eChalk at NAFI Shop in the configuration we have discussed. For your convenience, I have broken out the costs related to email service because they are eligible for E-rate discounts under the "Internet Access" category. The remaining costs reflect other eChalk services and customizations that are not eligible for E-rate funding. Under this configuration, the total cost of eChalk is \$3,500.00. At an E-rate discount of 90%, however, the actual cost to NAFI Shop is \$507.50, with E-rate covering the balance of \$2,992.50.

To better assist you in your E-rate filing process, I have included a "Sample E-rate Form 471: Block 5" and an "Item 21 Description of eChalk's Service" which both contain the specific calculations you will need to complete your Form 471 application.

Please contact me if you have any questions about this proposal or if you would like to make changes to this configuration. I am also happy to provide any additional information you may need in completing your E-rate application requesting discounts for our service.

Thank you for your continued interest in eChalk and please let me know if there is anything further that you need at this time.

Sincerely,

Mark Root  
Southeast Regional Manager  
(703) 836-0899  
[MRoot@eChalk.com](mailto:MRoot@eChalk.com)

Attachments:

- Pricing Information
- Sample E-rate Form 471: Block 5
- Item 21 Description of eChalk's Service
- Total Cost of Ownership Summary
- Description of Services
- Service Level Agreement

This proposal and all related attachments may be found on-line at:  
<http://sales.echalk.com/proposal.asp?RID=1691129>



## Pricing Information

Date: January 10, 2002  
Prepared For: NAFI Shop  
Service Start Date: 7/1/02  
Service End Date: 6/30/03  
eChalk's SPIN: 143020189  
Offer Valid Until: April 10, 2002

Service Description	Units	Quantity	Price per Unit	Years	Total Cost
<b>Standard Email Service (Eligible for E-rate Discounts)</b>					
Setup & Installation	Sites	0	\$1,900.00	One-time fee	\$0.00
Annual Site Maintenance	Sites	1	\$1,425.00	1 yr	\$1,425.00
User Accounts (Students/Teachers/Staff)	Users	250	\$7.60	1 yr	\$1,900.00
<i>Subtotal for Standard Email Service</i>					\$3,325.00
<i>E-rate Discount (based on a reported discount rate of 90%)</i>					(\$2,992.50)
<b>Standard Web Publishing &amp; Storage Services* (Not Eligible for E-rate Discounts)</b>					
Setup & Installation	Sites	0	\$100.00	One-time fee	\$0.00
Annual Site Maintenance	Sites	1	\$75.00	1 yr	\$75.00
User Accounts (Students/Teachers/Staff)	Users	250	\$0.40	1 yr	\$100.00
<i>Subtotal for Standard Web Publishing &amp; Storage Services</i>					\$175.00
<b>Total Cost</b>					\$3,500.00
<b>**Total Cost to NAFI Shop</b>					<b>\$507.50</b>

\*Including school calendars, file storage, online classes, staff directories, etc.

\*\*The decision to purchase eChalk's service is contingent upon the Schools and Libraries Division of the Universal Service Administrative Company issuing a Funding Commitment Decision Letter in support of the school or district's funding request.

All Distribution Frame rooms must be arranged to provide at least a 30% additional wiring capacity. This includes the equipment rack space and cross-connect blocks (where required) to permit system growth. Exceptions to this requirement must be obtained on a room by room basis in writing and approved by the Owner or his assigned representative. The identification of compliance to this specification must be clearly identified on the "Shop Drawing" submittals.

#### General Provisions

The Data Wiring Infrastructure describes a section of the overall infrastructure. These sections are related and dependent upon each other to provide the functionality required. No separate submission for an individual subsection will be allowed.

#### Data Distribution System

The work shall include, but shall not be limited to services, labor, material, equipment, supplies, accessories, and the performance to install, test, validate, document, and provide a complete working cable system including the following:

- 19 inch free standing equipment racks (cabinets where identified) secured at the base and at the top
- Wire management patch cords and cross-connect fields and rings, spools, or troughs, all rated for 30% additional capacity
- Patch panels, with modular type enhanced category 5 data termination system for station wiring and optical patch panels for the fiber optic backbone cable
- Mounting brackets
- Data communications receptacles and outlets
- Cable connectors
- Station cable: Enhanced Category 5 UTP copper
- Copper patch cords as required
- Hangers, clamps, and other mounting hardware
- Core holes, and conduit sleeves, bushings and caps, all sized to provide an additional 100% add-on capacity
- Tie wraps, bushings, and other miscellaneous hardware
- Grounding and bonding system clamps, buss bars, wire
- Firestop system materials
- Cable, receptacle, and terminal block/patch panel labels

- Cable tray, ladder rack, conduit, molding, and other raceways, all sized to provide an additional 100% add-on capacity
- Rack power strips, plugs, and cords
- Labels and identifiers
- Cable wiring record documentation
- Testing and test documentation

Responsibilities shall include, but are not limited to, conduit, coring, raceways, rack/cabinets, terminating devices, ground systems, firestop systems, cable, jumper cords and patch cords, testing and correction, documentation, labor, supervision and other services in the specification.

This Offeror shall furnish and install Category 5 enhanced performance-rated, 24 AWG, 4-pair unshielded twisted-pair (UTP), copper station cables. The Offeror shall also furnish appropriate distribution patch panels, wire management fields, racks, brackets, raceway, termination hardware, and materials, services, appropriate outlets from the MC/TC room to each location, and copper patch cords to support the Data network.

This Offeror shall furnish and install 12 strand, multi-mode, optical fiber data riser backbone cables, where multiple distribution closets are required in a building. The Offeror shall also furnish appropriate distribution frames, rack/cabinets, raceway, termination hardware; materials and services to provide for a comprehensive dedicated optical fiber data riser backbone system for each building; fiber jumper cables for the cross-connections/patching to support the data network.

This Offeror shall furnish and install materials and services to provide a comprehensive grounding sub-system from each building's MC room to each TC room. The grounding conductors shall be placed concurrent with the Data Riser Backbone cable.

The Offeror shall provide as part of the acceptance documentation record documentation of the installed networks including As-Built building floor plans, cable test records, repair logs, and cable record documentation forms.

Identified standards are minimum requirements and do not replace other federal, state, local, or other applicable codes, laws, statutes, or regulations which may have priority. The Offeror is required to be aware of, and to adhere to, pertinent requirements.

Work shall be performed in accordance with the applicable requirements and recommendations of the following standards or agencies:

- American National Standards Institute (ANSI)
- American Society for Testing Materials (ASTM)

- Electronics Industries Association (EIA)
- Telecommunications Industries Association (TIA)
- Building Industry Consulting Service International (BICSI)
- Institute of Electrical and Electronic Engineers (IEEE)
- National Fire Protection Association (NFPA)
- Underwriters Laboratories (UL)
- The Occupational Safety and Health Act of 1970 as amended
- The Americans with Disabilities Act of 1990 as amended

Drawings and Specifications form complimentary requirements; provide work specified and not shown, and work shown and not specified as though explicitly required by both. Although work is not specifically shown or specified, provide supplementary or miscellaneous items, appurtenances, devices and materials obviously necessary for a sound, secure and complete installation.

The Offeror shall give notices, file plans, obtain permits and licenses, pay fees and back charges, and obtain necessary approvals from authorities that have jurisdiction as required to perform work in accordance with all legal requirements and with Specifications, Drawings, Addenda and Change Orders, all of which are part of Contract Documents.

#### 11.1.1 Work Shall Comply With The Following Minimum Requirements:

##### General:

- All local building codes, per local building inspector
- ANSI/TIA/EIA-568-A: Commercial Building Telecommunications Wiring Standard
- TIA/EIA-606: Administration Standard for the Telecommunications Pathways and Spaces
- TIA/EIA-607: Commercial Building Grounding and Bonding Requirements for Telecommunications
- TIA/EIA TSB-67: Transmission Performance Specifications for Field Testing of Unshielded Twisted-Pair Cabling Systems
- BICSI: Telecommunications Distribution Methods
- BICSI: LAN Design Manual
- IEEE-802: Standards for Local Area Networking
- UL Performance Levels Certification Program
- ANSI-NFPA-70: The National Electrical Code (NEC)

- ANSI/IEEE-C2: National Electrical Safety Code (NESC)
- ANSI/NFPA-101: Life Safety Code

#### Grounding System:

- ANSI/NFPA-70: The National Electrical Code (NEC)
- NFPA-70E: Electrical Safety Requirements for Employee Workplace
- NFPA-75: Protection of Electronic Computer/Data Processing Equipment
- NFPA-780: Lightning Protection Code
- TIA/EIA-607: Commercial Building Grounding and Bonding Requirements for Telecommunications
- Firestopping System Design and Installation Practices
- ANSI/EIA/TIA-569: Commercial Building Standard for Telecommunications Pathways and Spaces: Firestopping
- Test standards for rating firestop design performance
- American Society for Testing and Materials ASTM E-814: Standard Method of Fire Tests of Through Penetration Fire Stops
- UL-1479: Fire Tests of Through-penetration Firestops
- Firestop design classification references:
- UL Fire Resistance Directory: Through Penetration Firestop Devices (XHCR) and Through Penetration Firestop Systems (XHEZ)
- Factory Mutual Approval Guide
- Other agencies or jurisdictional authorities which publish design performance or design evaluation services

#### Cable Sheath:

- UL-1666 Test for Flame Propagation Heights of Cables Installed Vertically in Shafts.
- Labeling and record documentation:
- TIA-EIA-606: Administration Standard for the Telecommunications Infrastructure of Commercial Buildings

#### 11.1.2 System Description:

The goal of the ICCP is to interconnect the various devices, sub-systems, and networks that will comprise each building of the evolving



communication and information systems. The overall communications system will depend upon a uniform distribution system that will establish standards for connections throughout the facility. Because the distribution system will have a life-span exceeding present and planned equipment, the system and supporting infrastructure must be sufficiently flexible to insure the greatest number of communications alternatives in terms of the type of media, spare media capacity, and spare raceway capacity. The Data Communications Distribution System specifies fiber optic data riser backbone cables and twisted-pair copper Data station cables. The electronics for the data networks are not included in this section.

The MC and TC(s) shall be located within enclosed, access-controlled rooms that may be referred to as MC/TC Rooms. Wherever possible, rooms shall be dedicated solely to the service and administration of data, and other telecommunication facilities, and ideally shall not share space with other building services. As a minimum requirement, Article 110-16 (a), Working Clearances, of the National Electrical Code shall be observed for clear working access to backboards, frames, and cabinets.

**Riser Backbone Cables:** The Data Riser Backbone system (where required) shall consist of Twelve - (12) strand 62.5/125/250 micrometer (um) (code/cladding/coating) multi-mode fiber optic cable conforming to the EIA/TIA-492AAAA performance specifications. The Data Riser Backbones shall be placed from the Main Distribution Frame room (MC) to each of the Intermediate Distribution Frame rooms (TC(s)) in a star topology.

**"Enhanced" Station Cables:** Copper Data station cable shall be enhanced performance grade UL Level 5 verified or classified 100 ohm 4-pair unshielded twisted-pair (UTP) cable exceeding ANSI/TIA/EIA-568-A Category 5 performance specifications with plenum rating.

#### 11.1.3 Submittals:

Provide Product Data Illustrating Manufacturer, Part Number Or Style, Installation Instructions, Use Limitations, And Manufacturer Recommendations For The Following Components:

- Optical Fiber Data Riser Backbone Cable
- Twisted Pair Station Cable
- Patch Panels
- Wire Management Fields
- Station Outlet Assemblies
- Racking and Cabinets
- Raceway Systems and Cable Supports

service. If required, such maintenance will be performed under onsite support.

### 13.5 Server Specifications

Quantities per the pricing forms attached

Minimum specifications:

Server software: Windows 2000, current service pack, CALs sufficient for indicated quantities of network ports, server software for: backup, web, DNS, DHCP and email, virus protection (Norton Corporate edition for each server) and Web filtering (such as N2H2 or Web Sense)

Small Server (up to 15 students)

Dell PowerEdge 1400SC	PIII 933Mhz, 512MB RAM, 18GB SCSI Hard Drive, Internal NIC, Windows 2000 Server w/ 5 CALs, 3 year same day (M-F) 4-hour response warranty	15" Monitor, 20/40GB Internal DDS-4 Backup Drive, UPS (APC 700), Keyboard, Mouse
-----------------------	---	--

Large server (15 or more students)

Dell PowerEdge 1400SC	PIII 1.13Ghz, 512MB RAM, 3x18GB SCSI Hard Drives, RAID 5 (36GB useable), Internal NIC, Windows 2000 Server w/ 5 CALs, 3 year same day (M-F) 4-hour response warranty	15" Monitor, 20/40GB Internal DDS-4 Backup Drive, UPS (APC 700), Keyboard, Mouse
-----------------------	--	--

### 13.6 Ethernet switches

The Offeror shall provide, configure, install and support 3Com SuperStack 3 family or equivalent 10/100 Ethernet switches in quantities and configurations adequate to support the port counts indicated on the attached pricing sheets. In most cases the units will all be in a single wire closet but in a few cases there are multiple closets. In these cases, 12-strand fiber optic cables have been installed and terminated in ST-type patch panels with patch cords. The Offeror shall provide appropriate interfaces to create a gigabit Ethernet backbone in these cases.

### 13.7 Wireless LAN bridges

At schools with multiple buildings noted on the pricing form there the vendor shall provide wireless LAN bridges to link the two buildings.

The Offeror shall provide wireless LAN connections between buildings on in a campus setting. The wireless LAN equipment shall be IEEE 802.11b (Wi-Fi) certified and provide expansion capability for 5Ghz in the future.



## Switch Counts

State	ID	School	Antenna Required	RF Wiring Cost	Floors	Study Rooms	Class-rooms	Offices	Computer labs	Total Data Jacks	Switch Qty	Switch Port Capacity by Campus	Available Ports excluding stacking ports
MA	17	Positive Opportunity Program		YES	Basement 1 2 3			2 1		0 8 4 36			
Total Positive Opportunity Program										48	3	72	20
VT	18	Cornerstone		YES	Basement 1 2			2 2		8 8 12			
Total Cornerstone										28	2	48	17
VT	19	Turning Points		YES	1		1	2	1	24	1	24	0
VT	20	Centerpoint		YES	Basement 1 2		3	2		0 20 44			
Total Centerpoint										64	3	72	4
VT	21	Caledonia School		YES	Basement 1			2		8 8			
Total Caledonia School										16	1	24	8
ME	22	Dirigo		YES	1 2 3	1	1	1		12 8 8			
Total Dirigo										28	2	48	17
ME	23	Dodge/Bridge Cros	DHDT	Antenna	YES	1 2		2	1	8 20 28			
Total DHDT										28	2		17
		Bridge Crossing	Antenna	YES	1 2 3	1	1	4		24 8 4			
Bridge Crossing										36	2		9
Total Dodge/Bridge Crossing										64	4	96	
ME	24	Sletson		YES	Basement 1			3		32	2	48	13
ME	25	Buxton		YES	1 2	1	1	2		16 36			
Total Buxton										52	3	72	18
ME	26	Sidney		YES	1	1	2	8	0	36	2	48	9
NH	27	Davenport		YES	1 2	1	3	2		24 4			
Total Davenport										28	2	48	17
NH	28	Midway Shelter	Residence	Antenna	YES	1 2	1	3		16 12			
		Midway Residence						3		28	2		17
	28	Midway School	Antenna	YES	1 2			1	1	16 12			
Midway School										28	2		17
Total Midway Shelter total										56	4	96	
NH	29	North Country Shelter		YES	1 2	1	2	6		32 12			
Total North Country Shelter										44	2	48	1
NH	30	Contoocook		YES	1		6	5		44	2	48	1
Grand Total										1478	87		



Louisa Loke

05/23/2002 02:24 PM

To: "SHERRY TABOR" <STABOR@sl.universalservice.org>  
cc: Dan Nakamoto/Danvers/MA/NAFI@NAFI  
Subject: Re: SLD application 330364

Dear Ms. Tabor,

Here is the information on Touchstone Program in Litchfield CT.

- 1.) Four buildings are currently being serviced at this location. Main Building, White School House, Brown School House, Dormitory.
- 2.) 3 building have educational/classrooms-1 building is dormitory space-with a computer connection for research/homework
- 3.) All the building are located on property owned by NAFI there is no public right of way.

Please let me know if you have any questions.

Thank you,  
Louisa Loke

"SHERRY TABOR" <STABOR@sl.universalservice.org>



"SHERRY TABOR"  
<STABOR@sl.universa  
lservice.org>

05/23/2002 09:22 AM

To: <Louisaloke@nafi.com>  
cc:  
Subject: SLD application 330364

Louisa:

I need some more information on the Touchstone Program in Litchfield CT. You are asking for 6 wireless units for \$23,718.

- (1) How many buildings are receiving services in this location?
- (2) I need the use of the buildings. Do all of them have classrooms?
- (3) Are all the buildings on the same property without any public right of way intersecting between connections?

I will need this information today if possible. Let me know if you need more time to get this information.

Thanks...

Sherry A. Tabor  
Associate Manager Program Integrity Assurance  
Schools and Libraries Division  
973-581-6748 (voice)  
973-884-8378 (fax)  
email: STABOR@sl.universalservice.org



"SHERRY TABOR"  
<STABOR@sl.universa  
lservice.org>

To: <LouisaLoke@nafi.com>  
cc:  
Subject: Re: Application 330364

06/11/2002 01:48 PM

Louisa,

Marsha says that all sites identified in proposal for E-Rate funding provide K-12 instruction.

The certification, as discussed with Dan Nakamoto, is that any service/product that is being applied for is directly related to K-12 classroom instruction and that all ineligible users of services/products have been excluded from the Funding Request.

This would include any entity/users receiving services, such as a clinic, walk-in center, shelter or dorms, are not included in the dollars requested from School & Libraries. For example, Midway Shelter has a separate residence from the Midway School building. The residence would not be eligible for the wireless equipment, any wiring, routers, servers, etc. The original documentation from Scott Garren indicates that the residence is getting an Antenna. This is the reason for the certification.

My address to send any package is:

Ms. Sherry A. Tabor  
Associate Manager, Program Integrity Assurance  
Schools & Libraries Division  
80 S. Jefferson Avenue  
Whippany, New Jersey 07981

Thanks...

Sherry A. Tabor  
Associate Manager Program Integrity Assurance  
Schools and Libraries Division  
973-581-6748 (voice)  
973-884-8378 (fax)  
email: STABOR@sl.universalservice.org

\*\*\*\*\*  
\*\*\* TX REPORT \*\*\*  
\*\*\*\*\*

TRANSMISSION OK

TX/RX NO 0836  
CONNECTION TEL 19738848378  
SUBADDRESS  
CONNECTION ID  
ST. TIME 06/11 10:39  
USAGE T 00'51  
PGS. SENT 2  
RESULT OK



## Facsimile Cover Sheet

**To:** Sherry A. Tabor

**Company:** SLD

**Phone:** 973-581-6748

**Fax:** 973-884-8378

**From:** Louisa Loke

**Company:** NAFI

**Phone:** 978-774-0774 or 978-774-0775, ext. 192

**Fax:** 978-774-2262

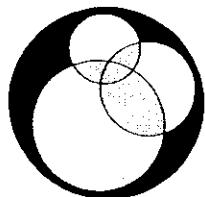
**E-Mail:** Louisaloke@nafi.com

**Date:** 6/11/02

**No. of pages  
including cover page:** 2

**Comments:**

**Re:** Application 330364



# NORTH AMERICAN FAMILY INSTITUTE, Inc.

*creating diverse and innovative services for people*

June 11, 2002

Sherry Tabor  
Associate Manager Program Integrity Assurance  
Schools and Libraries Division, Service Review Team  
80 South Jefferson Road  
Whippany, NJ 07981

## ADMINISTRATIVE OFFICES:

10 Harbor Street  
Danvers, MA 01923  
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Fax: (978) 774-8369  
1st Floor Fax: (978) 774-2262  
TTY: (978) 762-6314  
Web Site: <http://nafi.com>

Dear Sherry:

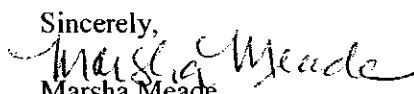
I am writing in response to your questions/inquiries on our e-rate submission. Per our conversation earlier today I offer the following information.

- Confirming that all sites identified in proposal for E-rate funding provide K-12 instruction.
- Entity Number 221964-School: North Crossing-NAFI wished to delete this site from its original submission. North Crossing has stopped providing education on location, the students are now going to Public School. The total cost for this submission under internal connections is \$16,016.
- Entity Number 202008-School: Touchstone-NAFI is stating that the "dormitory" location is used for educational instruction. A licensed teacher uses this location after school hours for individual and small group tutoring to students. The total cost of wiring for this location (as sent in an earlier email) is \$3,953. times two, for wireless connections or a total of \$7,906.
- Entity Number 219981-School Thomas O'Farrell Youth Center-per our discussion NAFI would like to reduce the total request for this school. We request that the dormitory/kitchen location and the Transitional Living Center be removed from the submission, as these locations do not provide instructional classrooms. The breakdowns of costs associated with these locations are as follows: Total reduction in the submission for TOYC is \$14,359.20.

TOYC	Drop Count	Wiring Price	Equip Price	Network Installation & Integration
Dorm/Kitchen	12	\$2,796.72	\$689.30	\$4,991.64
TLC House	8	\$1,864.48	\$689.30	\$3,327.76
TOTAL	20	\$4,661.20	\$1,378.60	\$8,319.40
DELETE				

I hope we have answered all of your questions, please let us know if you need anything else.

Sincerely,

  
Marsha Meade  
Director of Facility Services

CC: Louisa Loke, Dan Nakamoto, NAFI





Louisa Loke

05/21/2002 05:19 PM

To: "SHERRY TABOR" <STABOR@sl.universalservice.org>  
 cc: dannakamoto@nafi.com, kimnieves@nafi.com,  
 marshameade@nafi.com  
 Subject: Re: Application 330364

Dear Ms. Tabor,

Attached please a file word document that have the information about our application. Please let me know if you have the problem to open or to read the file. I am sorry it takes so long to get back to you; I have been waiting the information from Retrofit. Our consultant contacted Retrofit last Wednesday and requested the information.

I am working at another NAFL site this week; you can contact me at 603-746-7550. Thank you so much for your patient.

Sincerely,

Louisa Loke

"SHERRY TABOR" <STABOR@sl.universalservice.org>

05/21/2002 10:26 AM AST

To: <Louisaloke@nafi.com>

cc:

bcc:

Subject: Application 330364

Louisa:

Did you send the information on this application that we talked about?

I can't read the last pages that you sent on 5/14/02. You were going to find out why some of these sites had no classrooms. We were talking about sending an original overnight or sending me the file so that I can read it easier. I need entity numbers associated with the costs on the sheets sent to us.

I expected this from you on 5/16/02 and have not received it. Please contact me today or we will have to go with the information that I have at this time.

Thanks..

Sherry A. Tabor  
 Associate Manager Program Integrity Assurance  
 Schools and Libraries Division

973-581-6748 (voice)  
973-884-8378 (fax)



email: STABOR@sl.universalservice.org SLD response 020521.do

All NAFI schools are residential schools for troubled youth. As such, most of the instruction is individualized and delivered in one-on-one or in small groups. The "office" designation is used by the vendor indicate the type of networking required, not the specific or exclusive use of the room. At most, one room per building is used for exclusively administrative use. All other rooms are used for instruction. The attached table reflects the number of rooms at each site whose use includes instruction.

Sites with multiple buildings on a campus are using wireless LAN links to connect the buildings together for Internet access.

The switches and wireless LAN equipment are all the following manufacturer and model numbers:

### Wireless and Switch Summary

Model #	OEM	Description	Unit	Qty	Total Price
J4813A	HP	Procurve 24 Port 10/100 switch	\$ 689.29	76	\$ 52,386.25
Access Point	Enterasys	Access Point, Yagi Antenna, connectors, cables	\$ 3,953.00	16	\$ 63,248.00

### Wireless and Switch Breakout

Entity Number	School	Qty Wireless Units	Wireless Price	Qty Procurve Switches	Procurve Price	Total Price Per Site	Number of Instructional rooms
222128	Ace			3	\$ 2,067.88	\$ 2,067.88	12
221843	Alliance House			3	\$ 2,067.88	\$ 2,067.88	9
222129	Alternatives	2	\$ 7,906.00	3	\$ 2,067.88	\$ 9,973.88	12
221870	Buxton			3	\$ 2,067.88	\$ 2,067.88	10
222041	Centerpoint			3	\$ 2,067.88	\$ 2,067.88	15
221961	Chauncy Hall			2	\$ 1,378.59	\$ 1,378.59	7
223069	CIP			1	\$ 689.29	\$ 689.29	3
219921	Cornerstone			2	\$ 1,378.59	\$ 1,378.59	6
227068	Davenport			2	\$ 1,378.59	\$ 1,378.59	6
212539	DeFuniak Springs	2	\$ 7,906.00	4	\$ 2,757.17	\$ 10,663.17	9
4028	Dirigo			2	\$ 1,378.59	\$ 1,378.59	6
221867	Dodge/Bridge Crossing	2	\$ 7,906.00	4	\$ 2,757.17	\$ 10,663.17	4
222010	Hendry County	2	\$ 7,906.00	5	\$ 3,446.46	\$ 11,352.46	18
221865	Midway Shelter	2	\$ 7,906.00	4	\$ 2,757.17	\$ 10,663.17	11
221793	Monticello			2	\$ 1,378.59	\$ 1,378.59	8
221965	NE Diversion			1	\$ 689.29	\$ 689.29	1
221864	North Country Shelter			2	\$ 1,378.59	\$ 1,378.59	21
221964	North Crossing			1	\$ 689.29	\$ 689.29	1
227069	Positive Opportunity Program			3	\$ 2,067.88	\$ 2,067.88	5

Entity Number	School	Qty Wireless Units	Wireless Price	Qty Procurve Switches	Procurve Price	Total Price Per Site	Number of Instructional rooms
227067	Sawmill Academy			3	\$ 2,067.88	\$ 2,067.88	11
221966	Shelter Care			3	\$ 2,067.88	\$ 2,067.88	9
221868	Sidney			2	\$ 1,378.59	\$ 1,378.59	8
221844	Stepping Stone			3	\$ 2,067.88	\$ 2,067.88	8
221866	Stetson			2	\$ 1,378.59	\$ 1,378.59	16
202008	Touchstone	6	\$ 23,718.00	4	\$ 2,757.17	\$ 26,475.17	11
219981	TOYC			8	\$ 5,514.34	\$ 5,514.34	19
222042	Turning Points			1	\$ 689.29	\$ 689.29	3
	<b>Totals</b>	<b>16</b>	<b>\$ 63,248.00</b>	<b>76</b>	<b>\$ 52,386.25</b>	<b>\$115,634.25</b>	



Louisa Loke

07/31/2002 05:07 PM

To: "Rina Patel" <RPATEL@sl.universalservice.org>  
cc: Dan Nakamoto/Danvers/MA/NAFI@NAFI  
Subject: Re: E-rate Applications

Dear Rina,

As your requested, I have faxed the following information to your attention this afternoon. Please let me know if you have problems receiving the fax.

Eligibility Information:

- Thomas O'Farrell Youth Center (total of 3 pages)
- Alliance House, Shelter Care, and Positive Opportunity Program (total of 3 pages)
- ACE and Alternative (total of 3 pages)
- Davenport School (total of 4 pages)

Discount Information:

- Touchstone School and Stepping Stone School (total of 9 pages)
- Thomas O'Farrell Youth Center (total of 6 pages)
- Alliance House, Shelter Care, and Positive Opportunity Program (total of 9 pages)
- Contoocook School (total of 3 pages)
- Dodge/Bridge Crossing, Sidney School, and Buxton School (total of 12 pages)
- NAFI-Hendry County and Sawmill Academy (total of 5 pages)
- Centerpoint (total of 5 pages)
- Turning Points School (total of 3 pages)
- ACE and Alternatives (total of 4 pages)
- Davenport School (total of 3 pages)
- Caledonia School (total of 3 pages)

Name of Counties (total of 2 pages)

Official Price Quote for application #330386 (total of 4 pages)

I have contacted Phil Hyjek, VT e-rate coordinators; however, I have not heard back from him. We are expected to receive the eligible letters from the state of FL, CT, and ME within a day or so. Please allow us have few more days to gather the rest of the eligibility information for you. Please feel free to contact me if you have any questions.

Thank you,  
Louisa

"Rina Patel" <RPATEL@sl.universalservice.org>



"Rina Patel"  
<RPATEL@sl.universa  
lservice.org>

07/24/2002 12:38 PM

To: <LOUISALOKE@NAFI.COM>  
cc:  
Subject: E-rate Applications

Dear Louisa,

As per our phone conversation, please fax the following information to me at

your earliest:

Eligibility Information:

I need a letter from the state (or an e-mail from the state e-rate coordinator) verifying that each of the following entities are eligible for receiving e-rate funding:

TOUCHSTONE SCHOOL  
THOMAS O'FARRELL YOUTH CENTER  
Alliance House  
STEPPING STONE SCHOOL  
DODGE/BRIDGE CROSSING  
THE SIDNEY SCHOOL  
THE BUXTON SCHOOL  
Shelter Care  
North American Family Institute - Hendry county  
Centerpoint School  
Turning Points School  
ACE  
ALTERNATIVES  
SAW MILL ACADEMY  
DAVENPORT SCHOOL  
POSITIVE OPPORTUNITY PROGRAM  
CALEDONIA SCHOOL

Discount Information:

A completed sample survey form (for the free and reduced lunch program), that was filled out by a family, with the personal information blackened out. Please fax me an official letter (on a letter head, signed and dated) from the principal or another higher school authority (if the letter is from the Suprintendant, he can include information for the schools under his supervision on the same letter) including the following information:

Total enrollment  
Number of surveys sent out  
Number of responses received  
Number of eligible students  
Are these surveys kept on file? If yes, where?

I need the above requested information for EACH of the following schools:

TOUCHSTONE SCHOOL  
THOMAS O'FARRELL YOUTH CENTER  
Alliance House  
STEPPING STONE SCHOOL  
CONTOOCOOK SCHOOL  
DODGE/BRIDGE CROSSING  
THE SIDNEY SCHOOL  
THE BUXTON SCHOOL  
Shelter Care  
North American Family Institute - Hendry county  
Centerpoint School  
Turning Points School  
ACE  
ALTERNATIVES  
SAW MILL ACADEMY  
DAVENPORT SCHOOL  
POSITIVE OPPORTUNITY PROGRAM  
CALEDONIA SCHOOL

Please also state the county in which the following schools are located:

TOUCHSTONE SCHOOL  
THE SIDNEY SCHOOL  
THE BUXTON SCHOOL  
North American Family Institute - Hendry county  
Centerpoint School  
Turning Points School  
POSITIVE OPPORTUNITY PROGRAM  
CALEDONIA SCHOOL

All this information is required for the following applications:

App#: 330364  
App#: 330398  
App#: 330406  
App#: 330420  
App#: 330442

App#: 330386

An official price quote (on the service provider's letter head) for your email services funding request.

Please make sure that everything you send in writing is on an official letter head, signed and dated.

You have 7 calendar days (until July 31, 2002) to send me the complete and correct information. I urge you to please send it to me ASAP so we have time to gather additional data if need be.

Should you have any questions, please feel free to call me.

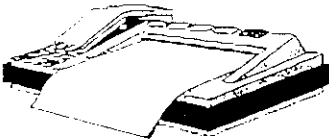
Sincerely,

Rina Patel  
Program Integrity Assurance Associate  
Schools and Libraries Division  
Phone: 973-884-8359  
Fax: 973-599-6522  
E-mail: RPatel@SL.UniversalService.Org

\*\*\*\*\*  
\*\*\* TX REPORT \*\*\*  
\*\*\*\*\*

TRANSMISSION OK

TX/RX NO 1675  
CONNECTION TEL 19735996522  
SUBADDRESS  
CONNECTION ID  
ST. TIME 07/31 15:32  
USAGE T 00'55  
PGS. SENT 3  
RESULT OK



## Facsimile Cover Sheet

**To:** Rina Patel

**Company:** Program Integrity Assurance Associate, SLD

**Phone:** 973-884-8359

**Fax:** 973-599-6522

**From:** Louisa Loke

**Company:** NAFI

**Phone:** 978-774-0774 or 978-774-0775, ext. 192

**Fax:** 978-774-2262

**E-Mail:** Louisaloke@nafi.com

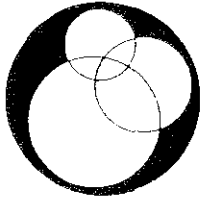
**Date:** 7/31/02

**No. of pages  
including cover page:** 3

**Comments:**

Re: Eligibility information for Thomas O'Farrell





# **NORTH AMERICAN FAMILY INSTITUTE, Inc.**

*creating diverse and innovative services for people*

July 31, 2002

Rina Patel  
Program Integrity Assurance Associate  
Schools and Libraries Diversion

ADMINISTRATIVE OFFICES:  
10 Harbor Street  
Danvers, MA 01923  
Tel: (978) 774-0774  
Fax: (978) 774-8369  
1st Floor Fax: (978) 774-2262  
TTY: (978) 762-6314  
Web Site: <http://nafi.com>

**Re: E-rate Application – Eligibility Information for Thomas O’Farrell Youth Center**

Dear Ms. Patel,

Attached please find an email from Maryland State Department of Juvenile Justice verifying that the Thomas O’Farrell Youth Center is eligible for e-rate discount.

If you have any questions, please feel free to contact me.

Sincerely,

Dan Nakamoto  
Executive Director of Administrative Services  
North American Family Institute  
Phone: 978-774-0774  
Fax: 978-774-8369  
E-mail: [dannakamoto@nafi.com](mailto:dannakamoto@nafi.com)



"Elizabeth Cavey"  
<CaveyE@djj.state.md.  
us>

To: DanNakamoto@nafli.com  
cc:  
Subject: E-Rate

07/30/2002 11:39 AM

Item Type: Task  
Start Date: 07/30/2002 (Tuesday)  
Due: 07/30/2002 (Tuesday)

July 30, 2002

Mr. Dan Nakamoto  
North American Family Institute  
Danvers, MA

To Whom It May Concern:

The Thomas O'Farrell Youth Center is operated by the North American Family Institute under contract with the Maryland State Department of Juvenile Justice. The Thomas O'Farrell Youth Center operates a school on its campus that is approved by the Maryland State Department of Education. The school serves both regular and special education students, all of whom are eligible to participate in the free lunch program.

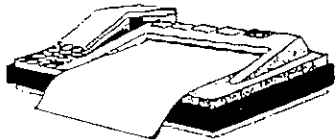
Sincerely,

Elizabeth Cavey  
Field Coordinator, Educational Unit  
Maryland State Department of Juvenile Justice

\*\*\*\*\*  
\*\*\* TX REPORT \*\*\*  
\*\*\*\*\*

TRANSMISSION OK

TX/RX NO 1676  
CONNECTION TEL 19735996522  
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CONNECTION ID  
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PGS. SENT 3  
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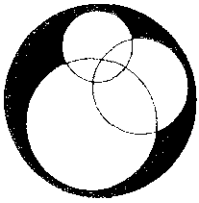
## Facsimile Cover Sheet

**To:** Rina Patel**Company:** Program Integrity Assurance Associate, SLD**Phone:** 973-884-8359**Fax:** 973-599-6522**From:** Louisa Loke**Company:** NAFI**Phone:** 978-774-0774 or 978-774-0775, ext. 192**Fax:** 978-774-2262**E-Mail:** Louisaloke@nafi.com**Date:** 7/31/02

**No. of pages**  
**including cover page:** 3

**Comments:**

Re: Eligibility Information for Alliance House,  
Community Program



# NORTH AMERICAN FAMILY INSTITUTE, Inc.

*creating diverse and innovative services for people*

July 31, 2002

Rina Patel  
Program Integrity Assurance Associate  
Schools and Libraries Diversion

ADMINISTRATIVE OFFICES  
10 Harbor Street  
Danvers, MA 01923  
Tel: (978) 774-0774  
Fax: (978) 774-8369  
1st Floor Fax: (978) 774-2262  
TTY: (978) 762-6314  
Web Site: <http://www.nafi.com>

**Re: E-rate Application – Eligibility Information for Alliance House, Shelter Care, and Positive Opportunities Program**

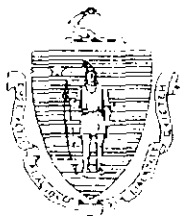
Dear Ms. Patel,

Attached please find the letter from The Commonwealth of Mass Department of Youth Services verifying that the Alliance House, Shelter Care, and Positive Opportunities Program are eligible for e-rate discount.

If you have any questions, please feel free to contact me.

Sincerely,

Dan Nakamoto  
Executive Director of Administrative Services  
North American Family Institute  
Phone: 978-774-0774  
Fax: 978-774-8369  
E-mail: [dannakamoto@nafi.com](mailto:dannakamoto@nafi.com)



# *The Commonwealth of Massachusetts*

Executive Office of Health and Human Services

## **Department of Youth Services**

27 Wormwood Street, Suite 400

Boston, MA 02210-1613

JANE SWIFT  
GOVERNOR

ROBERT P. GITTENS  
SECRETARY EOHHS

MICHAEL C. BOLDEN  
COMMISSIONER

617-727-7575  
FAX# 617-951-2409

July 31, 2001

To Whom It May Concern:

This letter relates to the services being requested by Northeastern Family Institute, Inc. through the federal E-rate program.

Please accept this letter as confirmation that the following programs are considered eligible schools as defined by the E-rate and the Elementary and Secondary Education Act of 1965. These programs are under contract with the Massachusetts Department of Youth Services, are operating residentially as secondary schools and are non-profit.

- Alliance House
- Positive Opportunities Program
- NFI Boys Assessment (Shelter Care)

Sincerely,

A handwritten signature in cursive script that reads "Rose Milas".

Rose Milas  
Education Administrator